

Amsterdam, 17 January 2019

Full Year 2018 Trading Update

Takeaway.com N.V. (AMS: TKWY), hereinafter the “company”, or together with its group companies “Takeaway.com”, the leading online food delivery marketplace in Continental Europe, hereby issues a trading update for the full year 2018.

Millions unless stated otherwise	Full Year		
	2018 (Unaudited)	2017 (Audited)	Growth (% change)
Revenue (€)	240.0	166.5	44%
Netherlands	98.3	74.4	32%
Germany	86.0	57.9	49%
Other Leading Markets	55.7	34.2	63%
Gross Merchandise Value (€)	1,796.5	1,313.2	37%
Netherlands	673.7	552.3	22%
Germany	665.5	480.1	39%
Other Leading Markets	457.3	280.8	63%
Marketing Expenses (€)	127.8	116.6	10%
Netherlands	13.8	13.1	6%
Germany	73.8	70.7	4%
Other Leading Markets	40.0	32.8	22%
Orders (in thousands)	93,919	68,291	38%
Netherlands	32,693	27,446	19%
Germany	32,629	23,946	36%
Other Leading Markets	28,597	16,899	69%
Scoober share (%)	3.0%	1.4%	1.6pp
Netherlands	3.3%	1.4%	1.9pp
Germany	2.6%	1.9%	0.7pp
Other Leading Markets	3.1%	0.6%	2.5pp

- Revenue grew by 44% to €240.0 million in 2018 compared with €166.5 million in 2017. Excluding Israel, which has been consolidated from 26 September 2018, revenue grew by 41% to €234.7 million in 2018.
- Marketing expenses increased by 10% to €127.8 million in 2018 compared with €116.6 million in 2017, substantially lower than order and revenue growth, reflecting Takeaway.com’s brand strength and the recurring nature of consumer behaviour.
- In 2018, Takeaway.com continued to invest in its organisation and staff to manage its growth strategy and to support the growth of its Scoober operations.
- Takeaway.com’s Adjusted EBITDA in the second half of 2018 was approximately in line with its Adjusted EBITDA in the first six months of 2018.
- Takeaway.com processed 93.9 million orders in 2018, representing a 38% increase compared with 2017. Orders via Takeaway.com’s restaurant delivery service Scoober represented 3.0% of total orders in 2018 versus 1.4% of total orders in 2017.
- Cash and cash equivalents were €77.8 million as at 31 December 2018 compared with €89.8 million at 31 December 2017. At the end of 2018, Takeaway.com had a €150 million bridge debt facility outstanding related to the 10bis acquisition in Israel.
- Takeaway.com will publish its full year 2018 results at 7:00am CET on 13 February 2018.

Takeaway.com

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For more information please visit our corporate website: <https://corporate.takeaway.com>

About Takeaway.com

Takeaway.com is the leading online food delivery marketplace in Continental Europe, Israel and Vietnam. Takeaway.com is focused on connecting consumers and restaurants through its platform. With nearly 36,500 connected restaurants, Takeaway.com offers consumers a wide variety of food choice. Takeaway.com mainly collaborates with delivery restaurants. In addition, Takeaway.com also provides restaurant delivery services in 38 European cities in ten countries for restaurants that do not deliver themselves.

Founded in 2000, Takeaway.com has rapidly grown to become the leading online food delivery marketplace of Continental Europe with operations in the Netherlands, Germany, Poland, Belgium, Austria, Switzerland, Luxembourg, Portugal, Bulgaria and Romania. In the twelve months ended 30 June 2018, Takeaway.com processed more than 78 million orders from 12.6 million unique consumers.

With over 1,000 employees, Takeaway.com processed orders worth €1.5 billion and generated revenue of nearly €200 million in the twelve months ended 30 June 2018.

The company is listed on Euronext Amsterdam (**AMS: TKWY**).

Financial calendar

- Full Year 2018 Results : 13 February 2019
- 2018 Annual Report : 13 March 2019
- EGM : 5 March 2019

For more information, please visit <https://corporate.takeaway.com/investors/financial-calendar/>

Market Abuse Regulation

This press release contains inside information as meant in clause 7(1) of the Market Abuse Regulation.

Unaudited figures

All figures in this document are unaudited, unless indicated audited.

Takeaway.com's full year 2018 results are prepared in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS-EU") and with Part 9 of Book 2 on the Dutch Civil Code. In preparing the financial information in this document, the same accounting principles are applied as in the Company's 2017 Annual Report.

Disclaimer

Statements included in this press release that are not historical facts (including any statements concerning investment objectives, other plans and objectives of management for future operations or economic performance, or assumptions or forecasts related thereto) are, or may be deemed to be, "forward-looking statements". These forward-looking statements may be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "plans", "projects", "anticipates", "expects", "intends", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology, or by discussions of strategy, plans, objectives, goals, future events or intentions. Forward-looking statements may and often do differ materially from actual results. Any forward-looking statements reflect the company's current view with respect to future events and are subject to risks relating to future events and other risks, uncertainties and assumptions relating to the company's business, results of operations, financial position, liquidity, prospects, growth or strategies. Forward-looking statements speak only as of the date they are made.

The company expressly disclaims any obligation or undertaking to update, review or revise any forward-looking statement contained in this announcement whether as a result of new information, future developments or otherwise.

Market share estimates contained in this press release are based on outside sources, such as specialised research institutes, in combination with management estimates.